



PROTECT CRT ACCESS - JOIN NCART TODAY!

If your company provides or manufactures Complex Rehab Technology (CRT), you know coverage and payment challenges continue to mount at the federal, state, and private payer levels. The struggle is real.

To protect your business and the interest of your customers, we need you to support the future of CRT by joining NCART. NCART is solely focused on CRT working with policy makers, legislators, and others to establish appropriate coverage and funding in order to protect and improve access to these needed products and services.

Join other committed CRT providers and manufacturers in the fight to protect access to CRT by becoming an NCART member!

For additional information please contact Mickae Lee, Director of Advocacy and Communication, at mlee@ncart.us or 585-784-0208.

Visit www.ncart.us/membership to apply for membership today.

OUR FOCUS

NCART was established to be the leading advocacy voice on CRT issues. Our mission is to ensure individuals with significant disabilities and chronic medical conditions have adequate access to CRT products and services.

As the primary national advocacy organization dedicated to CRT, our resources and actions focus on:

- Leading industry analysis and action to protect CRT from negative policy changes (i.e. Medicare Wheelchair Accessories Issue).
- Securing a Separate Benefit Category to provide formal recognition of the specialized nature of CRT and to improve coverage policies, coding, funding, and provider standards.
- Addressing Medicaid CRT problems on the state level by providing strategic advice and advocacy on CRT coverage and funding issues.
- Building relationships with Consumer, Patient, and Clinician organizations through joint advocacy with CRT stakeholders.

NCART brings together dedicated CRT providers, manufacturers, and other advocates to make a positive difference. Join NCART to ensure individuals with disabilities in your community and across the country can access the critical specialized CRT equipment and services they require and depend on.

NCART 2020 Membership Campaign: Frequently Asked Questions

1.) **What is NCART?**

NCART is a national association of Complex Rehab Technology (CRT) providers and manufacturers established to be the leading education and advocacy voice on CRT issues. We collaborate with consumers and clinicians, on both the federal and state levels, to protect and promote access for individuals with significant disabilities through policy and legislation. See more at www.ncart.us.

2.) **Who runs NCART?**

NCART operates under the direction of a 15-member Board of Directors with representatives from small, medium, and large CRT providers and manufacturers. The 3-person NCART staff consists of the Executive Director, Director of Advocacy and Communication, and Administrative Coordinator.

3.) **Who are NCART members?**

NCART membership consists of CRT providers and manufacturers from across the country committed to protecting access. Current membership consists of approximately 50 organizations representing small, medium, and large companies. A complete list is at www.ncart.us/membership.

4.) **What are NCART's accomplishments?**

NCART has been the leader in establishing a distinct message and identity for CRT on federal and state levels. As part of our education and advocacy work, we have developed strong collaborative relationships with national and state consumer and clinician organizations. Our leadership and collaboration has resulted in: CRT Power and Manual Wheelchair Exemptions from Medicare Competitive Bidding, introduction of CRT Separate Benefit Category legislation, stoppage of cuts to CRT Power and Manual Wheelchair Accessories, passage of state CRT legislation, prevention of various state Medicaid CRT cuts, and resolutions of other Medicare and Medicaid CRT issues.

5.) **What are NCART's priorities?**

NCART is currently focused on 4 objectives: (a) permanent stoppage of application of competitive bid rates to accessories used with CRT Manual Wheelchairs; (b) pass legislation to create a Separate Benefit Category for CRT within the Medicare program; (c) address Medicare and state Medicaid CRT issues through policy improvements and other actions; and (d) continue to build collaborative relations with consumer and clinician organizations.

6.) **What is the Return-On-Investment from NCART membership?**

The advocacy work led by NCART, starting with the CRT Exemption from Medicare Competitive Bidding, has prevented payment cuts to CRT wheelchairs, seating and positioning, and other adaptive equipment of at least 15%. For every \$1,000,000 in annual revenue in those items with Medicare and Medicare-based payers, a provider has realized an annual benefit of at least \$150,000. For a \$3,000,000 company that's \$450,000 each year. This is a conservative calculation.

7.) **What are NCART membership dues?**

To fairly spread the cost of advocacy across the industry, dues are based on a company's annual CRT revenue. There is a graduated dues schedule starting at \$2,000 per year for companies with up to \$3 Million in annual CRT revenue with increases from there for larger companies. The on-line membership application at www.ncart.us/membership includes the dues schedule.

8.) **How do I apply for NCART membership?**

Application is easy. You can apply on-line or download an electronic application at www.ncart.us/membership. For questions or additional information, please contact Don Clayback, NCART Executive Director, at dclayback@ncart.us.