

NCART Membership FAQs

1.) What is NCART?

NCART is a national association of Complex Rehab Technology (CRT) providers and manufacturers established to be the leading education and advocacy voice on CRT issues. We collaborate with consumers and clinicians, on both the federal and state levels, to protect and promote access for individuals with significant disabilities through policy and legislation. See more at www.ncart.us.

2.) Who runs NCART?

NCART operates under the direction of a Board of Directors with representatives from small, medium, and large CRT providers and manufacturers. The 3-person NCART staff consists of the Executive Director, the Associate Director, and Administrative Support.

3.) Who are NCART members?

NCART membership consists of CRT providers and manufacturers from across the country committed to protecting access. Current membership has approximately 60 organizations representing small, medium, and large companies. A complete list is at www.ncart.us/membership.

4.) What are NCART's accomplishments?

NCART has been the leader in establishing a distinct message and identity for CRT on federal and state levels. As part of our education and advocacy work, we have developed strong collaborative relationships with national and state consumer and clinician organizations. Our leadership and collaboration have resulted in: the CRT Exemption from Medicare Competitive Bidding, the introduction of CRT Separate Benefit Category legislation, the prevention of cuts to CRT Power Wheelchair Accessories, the passage of state CRT legislation, the prevention or rescission of various state Medicaid CRT cuts, along with resolutions of other Medicare and Medicaid CRT issues.

5.) What are NCART's priorities?

NCART is currently focused on these main objectives: (a) working with CMS to permanently stop the application of competitive bid rates to accessories used with CRT manual wheelchairs; (b) securing Medicare coverage of power seat elevating and standing systems; (c) making remote services and telehealth permanent options for CRT; (d) preventing provider rate cuts at the state level; and, (f) continue to build collaborative relations with consumer and clinician organizations.

6.) What is the Return-On-Investment from NCART membership?

It is estimated the advocacy work led by NCART, starting with the CRT Exemption from Medicare Competitive Bidding, has prevented payment cuts to CRT wheelchairs, seating and positioning, and other adaptive equipment of at least 15%. A provider doing \$1,000,000 a year in those CRT items with Medicare and Medicare-based payors has realized a benefit of at least \$150,000 PER YEAR. Larger companies realize larger benefits. This is a conservative calculation.

7.) What are NCART membership dues?

To fairly spread the cost of advocacy across the industry, dues are based on a company's annual CRT revenue. There is a graduated dues schedule starting at \$2,000 per year for companies with up to \$3 Million in annual CRT revenue with increases from there for larger companies. The on-line membership application at www.ncart.us/membership includes the dues schedule.

8.) How do I apply for NCART membership?

Application is quick and easy. You can apply on-line or download an electronic application at www.ncart.us/membership. For questions or additional information, please contact Don Clayback, NCART Executive Director, at dclayback@ncart.us.